Clarion Pointe
Greensboro NC Airport

GROUP SALES AGREEMENT

DESCRIPTION OF GROUP AND EVENT
This Agreement is made and entered into as of Date signed by and between Clarion Pointe Greensboro NC (hereinafter referred to as "Hotel") and UNCG SOAR New & Transfer Student Orientation (hereinafter referred to as "Group" or "Organization"). Group agrees that the terms of this Agreement are based upon the information provided below by Organization.

ORGANIZATION: UNCG SOAR New & Transfer Student Orientation

CONTACT: Kim Sousa Peoples
1000 Spring Garden Street
Greensboro, NC 27412
336-334-5000
k_sousap@uncg.edu

NAME OF EVENT: UNCG SOAR New & Transfer Student Orientation

Arrival Dates: January 5, 2023 (the dates the guest arrives no earlier than 3PM)
Departure Date: January 8, 2023 (the date the guests leave no later than 11AM)

Cut-Off Date: December 5, 2022 (rooms not picked up by this date will be released)
Cancellation Date: December 31, 2022 (the date guest can cancel rooms without penalty)

Contract Due Date: November 23, 2022 (contract must be signed and returned by this date)
Rooming List Due Date: N/A
Luggage Handling Fee: $4.50 Per Room (optional)

Event is/not Elastic: The rates apply to the 1 days before and after the event

GUEST ROOM COMMITMENT & Rates

<table>
<thead>
<tr>
<th>Rooms with two queen bed</th>
<th>20 rooms</th>
<th>$89.11</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rooms with one king bed</td>
<td>0 room</td>
<td>$0.00</td>
</tr>
</tbody>
</table>

Guestroom types cannot be guaranteed, and rooms will be reserved on a first-come, first-served basis. Rooms are blocked on a space-available basis.

GUEST ROOM COMMITMENT
The Hotel and Group agree that the parties will reserve the right to review and adjust room block up to cut off dates without liability to the Group in order to ensure the accuracy of guestroom requirements. Any attrition or cancellation fees imposed after that date will be based on the revised room block commitment. If guest request an early departure, no refund will be issued to the guest.

GROUP ROOM RATES
Hotel room rates above are quoted per room per night and are subject to applicable state and local taxes at time of check in.

COMPLIMENTARY ROOMS
Hotel shall provide a complimentary guest room for twenty (20) guest rooms in the room commitment. Complimentary guestrooms must be utilized during the event. Complimentary guestroom units may not be used as credit. Complimentary guestroom units not used during the event have no value.
SPECIAL PROVISIONS
The Hotel is pleased to offer the following special concessions:
♦ Complimentary breakfast
♦ No attrition

Method of Reservations and Payment

Reservations will be made by Individuals Calling the Hotel directly at 336-454-0333 or Reservation Desk 1-800-4CHOICE. Individuals must identify themselves as being with the group by Event Name above, at the time the reservation is made in order to receive the special group rate. Where available, reservations may also be made on-line by booking through the World Wide Web.

Each guest is responsible for full payment before arrival using a valid credit card. The cards will be charged on the cut-off date.

CUT OFF DATE
All guestroom accommodations will be held until cut off date. Any reservation requests received after the “Cut Off Date” including modifications and additions for the group will be accepted on a space and rate available basis.

CHECK-IN/CHECK-OUT
Check-in time is 3:00PM. While the Hotel will make every reasonable effort to accommodate guests who arrive before the check-in time, guest rooms may not be immediately available. Baggage storage will be available for a small handling fee.

Check-out time is 11:00PM. Late check-out requests will be reviewed based on hotel demand. A late departure fee of $50 per room will apply.

PARKING
Hotel parking is available on a complimentary basis for registered guests and meeting attendees.

MASTER ACCOUNT CHARGES
Attendees are responsible for all individual charges, room, tax and incidentals incurred at the Hotel. Payment of charges is due and payable upon check-out. University will be responsible for all group functions incurred pursuant to this Agreement.

SUBCONTRACTORS
If the Organization wishes to hire subcontractors, outside vendors, to provide any goods or services at Hotel during the event, Hotel may, in its sole discretion, require that such vendor provide Hotel an indemnification agreement and proof of adequate insurance.

Hotel will require subcontractors to sign a “Code of Conduct and Policies Agreement” and abide by the Hotel rules and regulations.

CONDUCT OF EVENT
Groups agrees to conduct the functions in an orderly manner in full compliance with applicable laws, regulations and Groups agrees to be responsible for any damage done to the function rooms, including equipment and furnishings, by Group’s attendees, employees and contractors during the event and while under the control of Group. Group will not be responsible for any damages, losses or costs of any kind arising from the actions of event participants that occur in guest/ sleeping rooms.

Displays, exhibits, booths and other similar activity under the control of the organization must be removed from the premises no later than the time and date specified on the contract so that the room is left in a neat and clean condition. Failure to do so will result in a charge based on labor and cleaning costs.

SIGNAGE/DISPLAYS
Any items to be put up, affixed to or placed upon any meeting room or lobby walls, or directional signs, as well as the materials used to affix such, are subject to approval by the Hotel prior to installation or display. Group is responsible for any damage to Hotel property caused by Group’s signage/displays and/or any loss of Group’s signage/displays.

CANCELLATION
The Organization agrees to provide Hotel with written notice of any decision to cancel agreement prior to cut-off date. The Organization agrees that cancellation of this commitment would constitute a breach of Organization’s obligation to the Hotel
and the Hotel would be harmed. It is further agreed that it would difficult to determine Hotel's actual harm and the chart below reasonably estimates the Hotel's harm for a cancellation.

SECURITY
The hotel will not assume responsibility for the damage or loss of any merchandise or articles left in the Hotel prior to, during or following the function.

IMPOSSIBILITY
The performance of this Agreement by either Hotel or Group is subject to any circumstance making it illegal or impossible to provide or use the Hotel facilities, including, but not limited to, acts of God, war, government regulations or restrictions, disaster, strikes, civil disaster, or curtailment of transportation facilities. The Agreement may be terminated only for any one of the above reasons by written notice from either Hotel or Organization to the other within ten (10) days of learning the basis for termination. In such event any monies paid by organization shall be promptly refunded by Hotel.

COMPLIANCE WITH LAW
This agreement is subject to all applicable federal, state, and local laws, including health and safety codes, alcoholic beverage control laws, disability laws, and the like. Hotel and Organization agree to cooperate with each other to ensure compliance with such laws.

CHANGES, ADDITIONS, STIPULATIONS, OR DELETIONS
Any changes, additions, stipulations, or deletions, including corrective lining out by either Hotel or Organization, will not be considered agreed to or binding on the other unless such modifications have been initialed or otherwise approved in writing by the other.

INDEMNIFICATION
Each party to this Agreement shall indemnify, defend, and hold harmless the other party and its officers, directors, agents, and employees from and against any and all demands, claims, damages to person or property, losses and liabilities (collectively, "Claims"), arising out of or caused by the indemnifying party's negligence or willful misconduct in connection with the performance of this Agreement. This paragraph shall not waive any statutory limitations of liability available to either party including innkeepers' limitation of liability laws, nor shall it waive any defense either party may have with respect to any Claim. Hotel acknowledges that University's liability is governed by the provisions of the Minnesota Tort Claims Act and other applicable law. However, University will not be responsible for any damages, losses or costs of any kind arising from the actions of event participants that occur in guest/sleeping rooms.

AGREEMENT SIGNATURES
This agreement shall become effective as of the date it is fully executed by both parties, provided that such execution occurs before deadline stated above.

Name: Kim Sousa
Title: SL Director
Date: 1/16/2012